



Research in Germany – Scientific Proposal Writing Seminar:
Date: 12 and 13 April, 2017, 13h00 – 17h30
Venue: Vietnamese–German Centre at Hanoi University of Science and Technology (HUST), Tran Dai Nghia, Hanoi, Room 205
Expert: **NGUYEN THI TUONG ANH**, Associate Professor, PhD Economics, Vice Dean of Faculty of International Economics
Head of Microeconomics Department, Foreign Trade University Hanoi

Programme

Wednesday, 12 April, 2017

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|-------|---|
| 13h00 | Registration of Participants |
| 13h30 | Welcoming (DAAD) |
| 13h45 | Introduction of participants |
| 14h15 | Session 1: General principles of grant writing <ul style="list-style-type: none">- Introduction- Exercise: USP (Unique Selling Proposition of a research project) |
| 15h15 | Tea / Coffee Break |
| 15h30 | Session 2: Title and summary of a proposal <ul style="list-style-type: none">- Introduction- Exercise: Rewriting your own proposal |
| 17h00 | Session 3: State of research <ul style="list-style-type: none">- Introduction |
| 17h30 | Summary of the first day and outlook on the second day |



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Programme

Thursday, 13 April 2017

- 13h00 Registration of participants
- 13h30 **Session 4: Aim and objective of a proposal**
- Introduction: How can you meet your target?
- Session 5: Work plan**
- Introduction
- 14h45 **Tea /Coffee break**
- 15h00 **Session 6: Budget**
- Introduction
- Exercise: Prepare your own budget plan
15h20
15h50 - presentation by participants
- 16h50 **Session 7: Appendices (Citation style) and Research ethics**
- 17h30 **Feedback and Closing**