



Research in Germany – Scientific Proposal Writing Seminar:

Date: 27 April, 2017, 8h00 – 17h30

Venue: SEAMEO RETRAC, 35 Le Thanh Ton Street, District 1, Ho Chi Minh City

Expert: **NGUYEN THI TUONG ANH**, Associate Professor, PhD Economics, Vice Dean of Faculty of International Economics, Head of Microeconomics Department, Foreign Trade University Hanoi

Program

- 08h00 Registration of Participants
- 08h30 **Welcoming (DAAD)**
- 08h45 **Introduction of participants**
- 09h15 **Session 1: General principles of grant writing**
- Introduction
 - Exercise: USP (Unique Selling Proposition of a research project)
- 10h15 **Tea / Coffee Break**
- 10h30 **Session 2: Title and summary of a proposal**
- Introduction
 - Exercise: Rewriting your own proposal
- 12h00 **Lunch break**
- 13h00 **Session 3: State of research**
- Introduction
- 13h20 **Session 4: Aim and objective of a proposal**
- Introduction: How can you meet your target?
- Session 5: Work plan**
- Introduction
- 14h45 **Tea /Coffee break**
- 15h00 **Session 6: Budget**
- Introduction
 - Exercise: Prepare your own budget plan
 - Presentation by participants
- 15h50 **Session 7: Appendices (Citation style) and research ethics**
- 16h50 **Session 7: Appendices (Citation style) and research ethics**
- 17h30 **Feedback and Closing**