

**Scientific Proposal Writing Seminar**23<sup>rd</sup> February 2019, 08h30 - 18h00**Programme**

<b>08h30</b>	<b>Registration of Participants</b>
<b>09h00</b>	<b>Welcoming (DAAD)</b>
<b>09h15</b>	<b>Introduction of participants</b>
<b>09h45</b>	<b>Session 1: General principles of grant writing</b> <ul style="list-style-type: none"><li>- Introduction</li><li>- Exercise: USP (Unique Selling Proposition of a research project)</li></ul>
<b>10h45</b>	<b>Tea / Coffee Break</b>
<b>11h00</b>	<b>Session 2: Title and summary of a proposal</b> <ul style="list-style-type: none"><li>- Introduction</li><li>- Exercise: Rewriting your own proposal</li></ul>
<b>12h30</b>	<b>Lunch break</b>
<b>13h30</b>	<b>Session 3: State of research</b> <ul style="list-style-type: none"><li>- Introduction</li></ul>
<b>13h50</b>	<b>Session 4: Aim and objective of a proposal</b> <ul style="list-style-type: none"><li>- Introduction: How can you meet your target?</li></ul>
	<b>Session 5: Work plan</b> <ul style="list-style-type: none"><li>- Introduction</li></ul>
<b>15h15</b>	<b>Tea / Coffee Break</b>
<b>15h30</b>	<b>Session 6: Budget</b> <ul style="list-style-type: none"><li>- Introduction</li></ul>
<b>15h50</b>	Exercise: Prepare your own budget plan
<b>16h20</b>	Presentation by participants
<b>17h20</b>	<b>Session 7: Appendices (Citation style) and research ethics</b>
<b>18h00</b>	<b>Feedback and Closing</b>